

# **The Professional Qualification Pathway - a More Flexible Entry Route Into the Profession for Aspiring Global Land Professionals**

**Nigel Sellars and James Kavanagh, England**

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## **SUMMARY**

RICS has recently launched a global consultation on how someone can enter the profession in a way that is market-relevant, inclusive and trusted.

As an organisation we identify and set standards, qualify people against them, and regulate them. Everything flows from those three pillars. The way in which someone enrolls onto a professional qualification, is assessed for membership, and how they remain in membership is at the very heart of what we do.

RICS are in the early stages of a major review of entry to the profession. We will be reviewing all aspects of how someone can enter the profession.

What will success look like? Having new routes to professional qualification that are market-relevant, robust, inclusive and trusted. The industry demands and deserves a model that supports people to professional qualification from all backgrounds, education levels and work experiences.

For a project of this global scale and nature, it is inevitable that any change will be difficult. All industry stakeholders will need to be open-minded about all the possibilities for a new entry model. This is a unique opportunity for the industry to be bold, innovative and flexible in our approach, leading the profession into a new chapter.

As part of this review, it is envisaged RICS will have new routes to the Assessment of Professional Competence (APC) for those who have not studied a RICS-accredited degree, in addition to delivering new programmes to support people with their career development.

The United Nations concept of Fit for Purpose (FFP) is mentioned in existing technical competencies and FFP principles underpin capacity building in this critical area of practice. This review and the pathways which sit within, combines the skillsets needed in the land sector with those needed in property/real estate management and development along with an emphasis on technology combined with dispute resolution, mediation and business skills.

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FIG Working Week 2020

Smart surveyors for land and water management

Amsterdam, the Netherlands, 10–14 May 2020

## **BIOGRAPHICAL NOTES**

As part of the International Standards team at RICS, Nigel sits on a number of property-related panels whose function is to shape industry best practice, raise standards and develop policy. He also has joint responsibility for (and input into) the guidance notes, journals, articles and forums produced and managed by these groups.

Nigel comes from a valuation background, having previously worked at Deloitte LLP. He has experience in valuation for secured lending, risk management and governance. Nigel has experience in the financial modelling of institutional investment in the residential sector and development/estate regeneration advice.

He is keen to drive standards within the industry and raise the profile of the RICS with the membership.

Nigel has been previously involved with the RICS in a number of different guises; as a former RICS Matrics UK Chair (2013-2014), the Matrics global representative on RICS International Governing Council (2013-2014) and the Matrics representative on the RICS Nominations Committee (2011-2013).

## **CONTACTS**

Mr Nigel Sellars FRICS  
Royal Institution of Chartered Surveyors  
12 Great George Street, Westminster  
London  
ENGLAND  
Tel. + (0) 207 334 3713  
Fax + none  
Email: [nsellars@rics.org](mailto:nsellars@rics.org)  
Web site: [www.rics.org](http://www.rics.org)

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